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| **Business Model Canvas** | |  | | |  | |  |  |  |  |  |
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| **Key Partners** | **Key Activities** | | **Value Propositions** | | | **Customer Relationships** | | | **Customer Segments** | | |
| Who are our Key Partners?  Who are our key suppliers?  Which Key Resources are we acquiring from partners?  Which Key Activities do partners perform?  MOTIVATIONS FOR PARTNERSHIPS: | What Key Activities do our Value Propositions require?  Our Distribution Channels?  Customer Relationships?  Revenue streams?  CATEGORIES: | | **مشخصات ارزش:** | | | |  | |  | | |
| **Key Resources** | | **Channels** | |
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| **Cost Structure** | | | | **Revenue Streams** | | | | | | | |
| **هزینه های ثابت:**  **هزین های متغییر:** | | | |  | | | | | | | |
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